TrainingCentral

Profile – Domain Expert DE450

This domain expert represents a firm with 3 experts. DE450's profile has been provided first.

Consultant 1

Qualifications IIT Kharagpur (B.Tech) IIM Bangalore (MBA) Emotional Intelligence (Authored book on EQ published by HarperCollins)	**Organisations Worked for** Cadbury's PwC Digital Intel Philips Extensive International experience in Europe, Latin America, South Korea
Base Location: Bengaluru	**#Years of Experience**: 23
Domain Area: Behavioural	**Sub-Domain:** Inspiring through Training & Coaching; Leadership Development, Creative Problem Solving

Consultant 2

Qualifications GCT, Coimbatore (BE), Certified Scrum Master, 6σ Green Belt	**Organisations Worked for** Indian Navy Philips
Base Location: Bengaluru	**#Years of Experience**: 20
Domain Area: Behavioural	**Sub-Domain:** Coaching and Motivating young adults; Experiential Learning; Women Empowerment

Consultant 3

Qualifications Education - MANIT Bhopal IIM Calcutta Ashridge business school Certified Six Sigma Black Belt	**Organisations Worked for** Bajaj Auto Satyam Airtel Philips
Base Location: Bengaluru	**#Years of Experience**: 18
Domain Area: Behavioural	**Sub-Domain:** Community service Self-development training to students Music - playing percussion

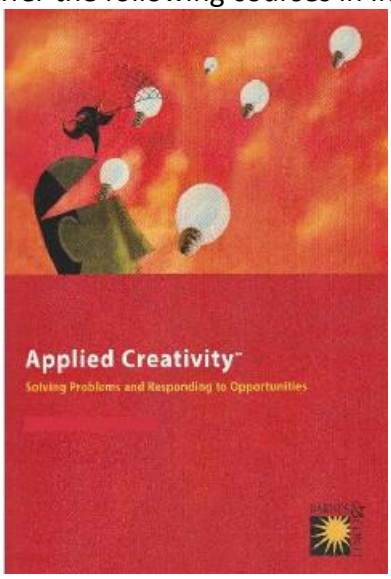
List of Programs

- Women Leadership Program

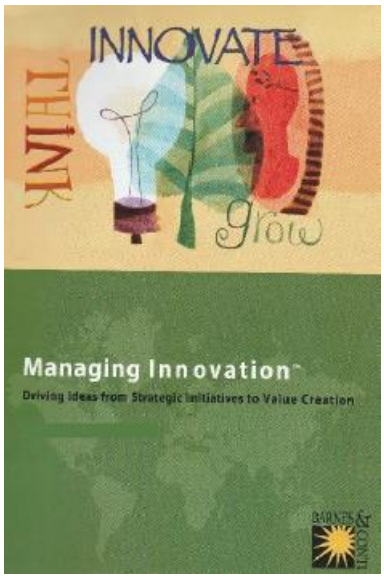
- Organizational Culture
- Transforming Tomorrow's leaders:
- Leadership Program for Managers
- Emotional Intelligence
- Creativity & Innovation
- Applied Creativity TM
- Managing Innovation TM
- Solution Focused Coaching

Certified Programs

The Firm, in partnership with Barnes & Conti, a leading US- based training organization, as certified trainers, offer the following courses in India:



Applied Creativity



Managing Innovation

Consulting Services



Leadership Program Details

Critical skills needed to groom tomorrow's leaders

Skill	Required knowledge or Trait
Business sense and customer needs	• Understanding the business significance, big picture • Developing strategic perspective • Understanding customer needs
Communication and Interpersonal skills	• Communicating with clarity and assertiveness • Developing compelling value propositions and positioning them effectively • Presentation and Public Speaking • Collaboration - break down silos and agree on common solutions • Providing effective feedback, having difficult conversations, managing conflicts
Problem solving, Creativity and Innovation	• Problem Solving Techniques • Find creative solutions to a wide range of business and technology problems • Innovation techniques to bring creativity to action through execution
Art of influencing/Negotiation skills/Decision making	• Influencing, Inspiring and Persuasion skills • Creating and building relationships • Stakeholder management • Delegation
Self Mastery	• Top Leader's traits – Calm, Happy and Energised • Develop a High Performance Mindset • Managing time and stress
Zeal to continuously learn and coach	• Zeal for learning the new trends and upgrading his/her skill set • Ability to coach and guide team members; Develop people • Growth Mind-set: Stepping out of comfort zone - being comfortable with being uncomfortable, risk-taking, Challenging the Status Quo

Part 1:

- Inroads proposes the following intervention spread around 2 to 4 months
  - Total of 8 days of workshop intervention
  - Supported by 1 Individual Assignment and 1 Presentation; 1 Panel Discussion
  - 2 (1-1) coaching sessions (complimentary) with each participant to further integrate the learnings from the program
  - Additional outcomes planned
    - Pre-Workshop – Pre-assessment for each individual participant with debrief to understand individual personal style
    - Post-Workshop
      - One Page individual personal profile to be shared with each individual participant and Program Manager
      - 30 - 60 -90 day assessment/plan

Part 2:

- Support and Intervention for an additional 3 months
  - Inroads proposes support and intervention to ensure sustenance and continued support to participants in terms of applying the learning at work scenario
  - 2 Group Coaching and Mentoring per month for 3 months
  - 1-1 face to face Coaching and Mentoring available to individual participants for 2 days in a month
  - Offline: Go to Coach & Mentor for a duration of 3 months. Facilitators will be available to the participants through email, call and WhatsApp.

TrainingCentral

Client List

